

# Top Reasons to Buy WatchGuard



Network threats can come from anywhere, at any time, and can take you down before you even know they're there. Uniquely architected to be the industry's smartest, fastest and most effective network security products, WatchGuard solutions put IT security pros back in charge of their networks with widely deployable, enterprise-grade security and threat visibility tools suitable for any organization, regardless of budget, size, or complexity.

## 1 Simplicity

Easy and straightforward to purchase, configure, deploy, and centrally manage.



## 2 Innovation

The quickest access to new and improved security services.



## 3 Performance

Fastest UTM performance at all price points.



## 4 Visibility

Translate oceans of data into actionable information via simple reporting and threat correlation.



## 5 Support

Industry-leading pre and post sales support for maximum customer and partner satisfaction.









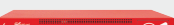





## Feature Comparison Chart






	WatchGuard Firebox	Sonicwall	Fortinet Fortigate	Sophos UTM	WatchGuard Advantage
UTM/Next Gen Firewall	✓	✓	✓	✓	WatchGuard's advantage is best-in-class hardware and security services.
SD-WAN Networking	✓	✓	✓	✓	Dynamic path selection and other networking tools are included in our award-winning firewall and security services platform, for the strongest protection, simplest management, and lowest overall total cost of ownership (TCO).
Cloud-based Deployment	✓		✓	✓*	RapidDeploy is included with every firewall. It is also built into WatchGuard Cloud for anywhere anytime availability. <i>*only available from Sophos on RED devices.</i>
Offline Configuration	✓				WatchGuard System Manager - Policy Manager
Centralized Management	✓	✓	✓	✓*	WatchGuard System Manager is a fully integrated Management Server. <i>*Sophos has fractured management tools between SG and XG firewalls.</i>
Centralized VPN Management	✓	✓		✓	Easy-to-configure Hub and Spoke VPNs in Dimension or Drag and Drop in Management Server
VPN	✓	✓	✓	✓	Secure communication from remote offices and mobile devices.
Device Detection	✓		✓		Only WatchGuard offers a complete network map of all connected devices.
PoE+ Ports	✓		✓		PoE+ ports on Firebox T40 and T80. Fortinet PoE models only.
VMware and Hyper-V	✓		✓	✓	Sonicwall comes up short by not offering protection to the growing number of cloud users.
Policies by Domain Name	✓	✓	✓		Domain policies with wildcards. Competitors recommend not using this feature in their products.
Proxy AV	✓		✓	✓	Enables scanning/ detecting malware of compressed file types, and other evasions.
Advanced Malware Protection	✓		✓	✓	WatchGuard's APT Blocker has been available since 2014. Fortinet's solution consistently performs poorly on third-party testing. Sophos Sandstorm not on available on the XG platform.
Access Portal	✓	✓	✓	✓	Sophos and Fortinet don't offer support for SAML 2.0
Secure Wireless Access Points	✓	✓	✓	✓	Extend protection to the wireless environment with APs.
Band Steering	✓		✓		Enhances Wi-Fi experience, moving connected devices to more open 5 GHz band.
Fast Roaming (802.11r/k)	✓		✓		Enables businesses to adopt mobile VoIP clients.
Fast Handover	✓		✓		Forces "sticky" clients with low signal strength off an AP to avoid slowing down other users.
WIPS Security	✓				WatchGuard's Cloud-managed APs have built in Wireless Intrusion Prevention to keep your airspace protected from rogue APs and malicious attacks.
Integrated Analytics & Engagement Tools	✓				Built-in, easy-to-use tools let you to create a unique Wi-Fi experience for users and then track the usage data you need to understand their habits and preferences.
Standard Reporting and Dashboards	✓				WatchGuard's visibility solutions - WatchGuard Cloud Visibility and Dimension - are entirely included with Basic Security Suite and Total Security Suite, while competitors charge for basic insights. Sophos local reporting is merely line graphs and pie charts, and Fastvue starts at \$895/UTM/year. Fortinet requires additional FortiAnalyzer VM or hardware, VM starting at \$1800. Sonicwall requires additional Analyzer or GMS.
Cloud-ready Visualization Platform Included	✓				WatchGuard Dimension is compatible with VMware, Hyper-V, AWS, and Azure. Competitors require expensive upgrade.
Usage and Bandwidth Consumption Map Included	✓				WatchGuard's FireWatch displays top users, applications, domains, and more, in a real-time dashboard. Competitors require expensive upgrade.
Wireless Deployment Map	✓				Dimension pinpoints the location of wireless APs.

# WatchGuard Firewall Appliance Comparison



Product	User Counts	Throughput					VPN Licenses Concurrent Licensing		Physical Characteristics				
WatchGuard Firewall	Recommended, not licensed	Firewall	AV	IPS	UTM	VPN	Site to Site Tunnels	Mobile SSL / IPsec	1 Gig Ports	Fiber Ports	# Empty Module Bays	Form Factor	Dual Power Supply
 <a href="#">Firebox T15</a>	5	400 Mbps	120 Mbps	160 Mbps	90 Mbps	150 Mbps	5	5	3	0	0	Tabletop	No
 <a href="#">Firebox T20</a>	5	1.7 Gbps	328 Mbps	271 Mbps	154 Mbps	485 Mbps	10	10	5	0	0	Tabletop	No
 <a href="#">Firebox T35-R</a>	20	940 Mbps	325 Mbps	300 Mbps	203 Mbps	560 Mbps	25	25	5	0	0	Tabletop	No
 <a href="#">Firebox T40</a>	20	3.4 Gbps	623 Mbps	510 Mbps	300 Mbps	880 Mbps	30	30	5 incl. 1 PoE+	0	0	Tabletop	No
 <a href="#">Firebox T80</a>	50	4.7 Gbps	1.15 Gbps	909 Mbps	631 Mbps	1.4 Gbps	60	60	8 incl. 2 PoE+	Optional	0	Tabletop	No
 <a href="#">Firebox M270</a>	60	4.9 Gbps	2.1 Gbps	2.3 Gbps	1.6 Gbps	1.6Gbps	50	75	8	0	0	1U rack	No
 <a href="#">Firebox M370</a>	150	8 Gbps	3.0 Gbps	4.8 Gbps	2.6 Gbps	4.6 Gbps	100	100	8	0	0	1U rack	No
 <a href="#">Firebox M470</a>	350	19.6 Gbps	3.5 Gbps	5.7 Gbps	3.1 Gbps	5.2 Gbps	250	250	8	Optional	1	1U rack	No
 <a href="#">Firebox M570</a>	600	26.6 Gbps	5.4 Gbps	8.0 Gbps	4.4 Gbps	5.8 Gbps	500	500	8	Optional	1	1U rack	No
 <a href="#">Firebox M670</a>	850	34 Gbps	6.2 Gbps	10.4 Gbps	5.4 Gbps	7.6 Gbps	750	750	8	Optional	1	1U rack	No
 <a href="#">Firebox M4600</a>	1500	40 Gbps	9 Gbps	13 Gbps	8 Gbps	10 Gbps	5,000	10,000	8	Optional	2	1U rack	Yes
 <a href="#">Firebox M5600</a>	7500	60 Gbps	12 Gbps	18 Gbps	11 Gbps	10 Gbps	Unrestricted	Unrestricted	8 x 1Gb 4 x 10 Gb	Optional	2	1U rack	Yes

# WatchGuard Wireless Access Point Model Comparison

Product	Deployment	Number of Radios	MIMO Streams	Wireless Standards	2.4 GHz Speed	5 GHz Speed
 <a href="#">AP125</a>	Indoor	2	2x2	11ac Wave 2 (Wi-Fi 5)	300 Mbps	867 Mbps
 <a href="#">AP225W</a>	Indoor	3	2x2	11ac Wave 2 (Wi-Fi 5)	400 Mbps	867 Mbps
 <a href="#">AP325</a>	Indoor	3	2x2	11ac Wave 2 (Wi-Fi 5)	300 Mbps	867 Mbps
 <a href="#">AP327X</a>	Outdoor	2	2x2	11ac Wave 2 (Wi-Fi 5)	400 Mbps	867 Mbps
 <a href="#">AP420</a>	Indoor	3	4x4	11ac Wave 2 (Wi-Fi 5)	800 Mbps	1.7 Gbps

Firebox M470, 570 and 670 ship with one empty bay that can accommodate one of the following: 4 x 10 Gb fiber, 8 x 1 Gb fiber, or 8 x 1 Gb copper

Firebox M4600 and M5600 throughput rates are determined using base configuration + 4 x 10 Gb ports. Two empty bays can accommodate any combination of the following: 4 x 10 Gb fiber, 8 x 1 Gb fiber, 2 x 40 Gb fiber, 8 x 1 Gb copper.

**Note:** Recommended user count refers to number of connected devices behind firewall in office or organization. Max number of users on firewall at any one time is expected to be roughly half this amount. Throughput is measured using 1518 byte packets through multiple port pairs. Actual network performance may vary depending on environment.